



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

Prime Numbers Technologies Pvt Ltd

Campus Recruitment - 2018 Batch

(Only for Unplaced Students)

Batch	2018
Website	https://primenumbers.in
Joining Date	Immediate
Job Title	Business Development Associate
Eligible Degrees	B.Tech / MBA/ BBA/ B.sc
Eligible Branches	All Branches
Eligibility Criteria	<ul style="list-style-type: none">No Percentage CriteriaStudent should have no backlogs
Location	Bengaluru
Compensation (CTC)	INR 10000/pm for first 3 months of training, after that 3 LPA to 5 LPA (plus Incentives) equivalent to performance.
Roles & Responsibilities	<ul style="list-style-type: none">Work in coordination with market research and lead generation teamGet in touch with prospective clients for various flagship productsUnderstanding of the basic sales funnelWalking clients through the entire process till process fulfillmentCoordinate services from different product development teams to ensure uniformity of serviceEstablish and maintain positive working relationships with internal and client management teamEnsure ownership of projects assigned and target dates for completionTo be keenly aware of client satisfaction levels at all times, and to proactively advise senior management on key issues or deteriorating client perception.Demonstrate and earn respect of the client as the role will have access to senior managers in the organization.
Other Desired Skills / Competencies	<ul style="list-style-type: none">Market researchExcellent written and verbal communication skillsKnowledge of English and Hindi (a third language is a plus)Presentation and reporting skills (MS Office- Word, ppt, Excel)
Process	<ul style="list-style-type: none">Telephonic RoundSkype Interview
How to Apply	Interested and eligible students need to apply on the link given below

latest by **5th Feb 18 by 10:00 pm**

[Click here to apply](#)

Late entries will be automatically deleted.

My Best Wishes are with you!

**Dr. Ajay Rana
Advisor**