AMITY TECHNICAL PLACEMENT CENTRE

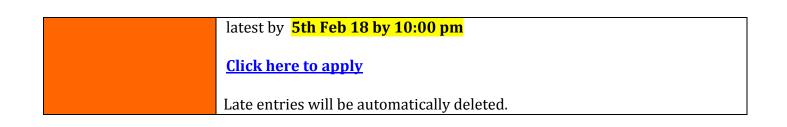


DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

Prime Numbers Technologies Pvt Ltd

<u>Campus Recruitment - 2018 Batch</u> <u>(Only for Unplaced Students)</u>

Batch	2018
Website	https://primenumbers.in
Joining Date	Immediate
Job Title	Business Development Associate
Eligible Degrees	B.Tech / MBA/ BBA/ B.sc
Eligible Branches	All Branches
Eligibility Criteria	No Percentage CriteriaStudent should have no backlogs
Location	Bengaluru
Compensation (CTC)	INR 10000/pm for first 3 months of training, after that 3 LPA to 5 LPA (plus Incentives) equivalent to performance.
Roles & Responsibilities	 Work in coordination with market research and lead generation team Get in touch with prospective clients for various flagship products Understanding of the basic sales funnel Walking clients through the entire process till process fulfillment Coordinate services from different product development teams to ensure uniformity of service Establish and maintain positive working relationships with internal and client management team Ensure ownership of projects assigned and target dates for completion To be keenly aware of client satisfaction levels at all times, and to proactively advise senior management on key issues or deteriorating client perception. Demonstrate and earn respect of the client as the role will have access to senior managers in the organization.
Other Desired Skills / Competencies	 Market research Excellent written and verbal communication skills Knowledge of English and Hindi (a third language is a plus) Presentation and reporting skills (MS Office- Word, ppt, Excel)
Process	Telephonic Round
How to Analy	Skype Interview
How to Apply	Interested and eligible students need to apply on the link given below



My Best Wishes are with you!

Dr. Ajay Rana Advisor